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Exquisitely Trimmed Hats for afternoon and evening wear.
Distinctive styles in Knox Tailored Hats for street wear.
Smart Sailor Hats, especially suitable for college girls.
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Every facility for
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Dustless, perfect track—electric
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Common Sense

Leads the most intelligent people to use only medicines of known composition. Therefore it is that Dr. Pierce's medicines, the makers of which print every ingredient entering into them upon the bottle-wrapper and attest its correctness under oath, are daily growing in favor. NO SECRETS. NO DECEPTION.

The composition of Dr. Pierce's medicines is open to everybody. Dr. Pierce being desirous of having the searchlight of investigation turned fully upon his formulae, being confident that the better the composition of these medicines is known the more will their great curative merits be recognized.

Being wholly made of the active medicinal principles extracted from native forest roots, by exact processes original with Dr. Pierce, and without the use of a drop of alcohol, triple-refined and chemically pure glycerin being used instead in extracting and preserving the curative virtues residing in the roots employed, these medicines are entirely free from the objection of doing harm by creating an appetite for either alcoholic beverages or habit-forming drugs.

Examine the formula on their bottle-wrapers—the same as sworn to by Dr. Pierce—and you will find that his "Golden Medical Discovery," the great blood-purifier, stomachic and bowel regulator—the medicine which, while not recommended to cure consumption in its advanced stages (no medicine will do that), yet DOES CURE all those catarrhal conditions of head and throat, weak stomach, torpid liver and bronchial troubles, weak lungs and hang-on coughs, which, if neglected or badly treated, lead up to and finally terminate in consumption.

Take the "Golden Medical Discovery" IN TIME and it is not likely to disappoint you if only you give it a THOROUGH and FAIR trial. Don't expect miracles. It won't do supernatural things. You must exercise your patience and persevere in its use for a reasonable length of time to get its full benefits. The ingredients of which Dr. Pierce's medicines are composed have the unqualified endorsement of scores of medical leaders—better than any amount of lay or non-professional testimonials, although the latter are received by thousands.

Don't accept a secret nostrum as a substitute for this time-proven remedy OF KNOWN COMPOSITION. ASK YOUR NEIGHBORS. They must know of many cures made by it during past 40 years, right in your own neighborhood.

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WASTE IN METHODS

Treasury Officials Find Many Ways of Saving.

STOPPING UP THE LEAKS

Assistant Secretary Norton Tells of Economies Effected.

WORK IS HARDLY BEGUN

Where Operations Have Been Scrutinized the Application of Business System Effects Big Saving.

BY WILLIAM E. CURTIS.
Written for The Star and the Chicago Record.

Congress has appropriated \$25,000 to pay the expense of reorganizing the Treasury Department and modernizing its method of business. It is probable that an additional appropriation of \$100,000 will be voted to enable Secretary MacVeagh to call in expert accountants and men who are in the habit of giving advice on such subjects. The Treasury Department spends an average of \$38,000,000 a year, and it is believed that this could be reduced to \$35,000,000 by the introduction of modern methods in the place of the antiquated systems that are now in use in some of the bureaus. Much has already been done by Assistant Secretary Norton, Assistant Secretary Hillis and Robert P. Bailey, who is Mr. MacVeagh's private secretary, and during the debate on the emergency appropriation bill Mr. Taft, chairman of the House committee on appropriations, said that Assistant Secretary Norton of Chicago, "who has this in charge, and who is improving the methods of doing business to some extent in the Treasury Department, has reduced the estimates for that department in the neighborhood of \$300,000."

Representative Mann, in the same debate, also paid a very high compliment to Mr. Norton and called him "the liveliest wire on administrative methods that any member of this House, from the Atlantic to the Pacific, knows. He is a man of modern business methods. He has already, by instituting improvements in various methods of the department, saved the government large sums of money." When I asked Mr. Norton what had been done in this respect he said:

Many Incompetent Employees.
"Last March when this administration came into power, it was perfectly clear that so far as the Treasury Department was concerned important improvements in business methods were possible, which would result in greater convenience to the public and in actual savings of cash to the government, and Mr. MacVeagh's business experience detected in a few days where the important savings could be made."

"The most obvious point for saving in the government service is, of course, in the personnel. A careful efficiency test revealed the fact that hundreds of employees in the Treasury Department are incompetent by reason of age and other disabilities. The results of this test were so startling that it became clear that if there was the slightest chance of Congress passing a civil pension law it would not be proper to throw out of service so large a number of employees on the eve of the adoption of a civil pension plan, which was advocated by the President in his message and approved by Secretary MacVeagh."

"Therefore, effort was directed in other lines, as, for instance, the adoption of better methods in the purchase of supplies, the manufacture and distribution of all paper money; the operations of the mints, subtreasuries, assay offices, bureau of engraving and printing, were scrutinized closely with the assistance of the well known firm of experts, Arthur Young & Co. of Chicago and New York. Places were found in which fully a million dollars a year could be saved without any new law being passed by Congress. A petty illustration will demonstrate the point: For the convenience of the register of the Treasury, a list of government bondholders for years has been printed just after the first coupon day of each year. Five copies only were printed. They cost \$600 apiece. A card catalogue costing \$100 is a permanent and more valuable substitute. Thus what had cost \$3,250 every year is now being done for \$100."

Other Savings Effected.

"By canceling the money at the subtreasuries and shipping it as mutilated currency to Washington instead of, as was done, canceling it as soon as it reached Washington \$125 a day is saved because of the difference in the cost of insuring the safe transportation of money and ordinary merchandise."

"Counting machines and mechanical adding devices have been introduced to drop eighty people at the Philadelphia mint last Thursday without incurring the efficiency of the service and making a saving of \$75,000 a year in salaries. It was found that tons of distinctive paper were carted to the Treasury building and carried upstairs and downstairs, from one division to another, counted and checked forty-seven different times, on the theory that every time paper money is handled there is added safety, instead of working upon the theory that money is like dynamite—it must be handled exceedingly well just as few times as possible."

"By improvements of this general nature the Treasury Department, instead of its usual annual increase of one million or two million dollars, was for the fiscal year 1911 enabled to make heavy reductions in its estimates."

"Illustrations can be multiplied, as, for instance, a useless printing office, employing twenty men and duplicating the work of the government printing office, was abolished. A Treasury bindery was maintained because a certain class of incoming mail had been pasted on ledger linen sheets and bound in handsome volumes since the days of Alexander Hamilton. The practice was discontinued and the bindery abolished. The books were objects of interest to antiquarians, but of no actual use to the department. It is impossible to estimate how much has been expended in the past 100 years on unnecessary processes of this sort."

"The post office auditor, who is a Treasury official, was using 44 adding machines; by using 66 more he was enabled to drop 77 clerks and cut his estimates \$80,000. By installing an ice-making machine in an empty room next to the boiler room in the Treasury building, the cost of ice used in the department is cut from \$4.80 per ton to less than \$1 per ton."

Abolition of a Division.

"Another economy is the total abolition of the issue division of the treasurer's office. Silver certificates, gold certificates and the greenbacks had been brought to the Treasury building from the bureau of engraving and printing in order to have the government seal placed upon them. Sheets containing four notes each were run through a printing press and then separated by young women employees; they were then tied up in packages of 100 notes each and counted. An automatic device was developed at the bureau of engraving and printing by which these notes were printed, sealed, numbered, separated, counted and packed in one operation, thus making a net saving to the government of over \$100,000."

"A daily Treasury statement was sent out to a list of subscribers, which had not been revised in many years. It cost several thousand dollars a year to send out this statement to people who had long

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